



FAVNET

ALWAYS ON



- ▣ FAVNET Provisioning Portal

**Welcome Barracuda Network
Partners**



FAVNET

ALWAYS ON



WHO ARE WE?

With over 60 combined years
55+ National Telephony Carriers
Master Contracts

Getting Started

- ▣ Go to www.favnet.net
- ▣ Click on black button
- ▣ Fill out registration form
- ▣ Receive email return with password
- ▣ Click on “Existing Client”, log in

Read instructions First Time Sign-Up

▣ RFQ Portal Instructions

CudaTel partner reseller, first time sign up:

Please have each person within your organization, sign up individually who needs RFQ (Request for Quote) portal access.

Your Name Company and contact information. Make certain to use the email address you have supplied Barracuda as your primary contact email as the system will authenticate your identity from this contact information. If you get a rejection, please alert your administrator at Barracuda Networks and CC FAVNET.

[Click here to begin](#)



New RFQ (request for quote)

- ▣ **Initial Customer RFQ**
Complete all fields, no commas, periods or special characters please.
- ▣
Company Name First Last, Address (Physical Location) (Billing if different)
City State Zip on second line.
- ▣
To add an “additional Site”:
- ▣ If more than one location is required for your customer, select this and add in, make a Customer Reference and Site ID to identify this as a unique location.

Entering Portal

Login - Mozilla Firefox

File Edit View History Bookmarks Yahoo! Tools Help

Favnet Communications - Home, FA... Login

portalfavnet.net/Login?ReturnUrl=%2f

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Start Stumbling...

Y! Yahoo! Search SEARCH 68° f eB

FAVNET

User name

michaelc

Password

.....

Remember me

Log On

11:03 AM 2/23/2012

Key Points

- **NPA/NXX** (Area Code) + First 3 Digits of your billing telephone number. If there are multiple lines within the PBX, you'll also want to capture and report all DID and phone extensions.

Description; THIS IS REALLY IMPORTANT

describe the type of service requested, T1 for CudaTel 270/370, 2 xT1 For CudaTel Model 470 or larger or Ethernet bandwidth at 10MB, 20MB, 50MB, or larger.

- Direct SIP (simultaneous calls) Number of "SIP Trunks"
- **Number of DID's (Extensions)**

Is the customer providing their own internet access to this location?

- **If Yes, what type, provider, and bandwidth.**
- **Internet access required** or supplied already at this location. Will the customer site be sharing bandwidth between main internet gateway router/fire wall and the PBX Switch?
When everything is complete, scroll to bottom and select "*Save & Quote*".

Portal Home

Home Page - Mozilla Firefox

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portalfavnet.net

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Start Stumbling...

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Welcome back Christy | [Change your password](#) | [Log off](#)

Home Opportunities Customers Carriers Manage

No new events

[Mark selected events read](#) | [Mark all read](#)

There are no unread events.

Tasks

[Add task](#)

No associated tasks.



All Opportunities - Mozilla Firefox
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Welcome back Christy | [Change your password](#) | [Log out](#)

- Home
- Opportunities**
- Customers
- Carriers
- Manage

All O
No O

- Start a new opportunity**
- My opportunities
- All active opportunities
- Quotes**
- View active quotes
- Service Orders**
- Pending service orders (0)
- All service orders

25 50 **75** All per page

Creating a new opportunity

Create a new opportunity - Mozilla Firefox

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Create a new opportunity

Opportunity name

Company name

Primary customer contact

[add a primary contact](#)

Site and requirements information

Main site details

You can do this later if you'd like. After you create the opportunity you can upload site lists with product specifications.

Site name

Physical address

 N/A

Main phone number

Main fax number

Physical NPA-NXX

 NXX

What is needed at this site?

Completing and Saving

Create a new opportunity - Mozilla Firefox

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Opportunity details

Other information

Enter a brief description of the overall opportunity — specific carriers you want quoted, details that might help us, etc.

B I [Rich Text Editor Icons] ?

Carriers *not* to quote

- Select a carrier - [Dropdown] + Add carrier

Contract terms

Most carriers waive install only on terms of 2 years or more.

1 year
 2 year
 3 year

Equipment options

Where applicable, do you want the carriers to provide routers and equipment?

Yes
 No

Estimated MRC

\$ 0

Close probability

Unknown [Dropdown]



Save and quote or Save but don't quote yet or Cancel

Feedback Response

- ▣ Upon RFQ submittal, a Project Manager will automatically be assigned to you and your customer case. They will email you links to the portal for follow up Q&A as the process progresses.

The Project Manager will push your request [RFQ] out to our 55+ National Telephony Carriers. Our Goal is to generate 3 quotes back to you within 24 hours with clean and completed information. Please look for messages and alerts in your email inbox to follow. Email responses may require action on your part to keep the process moving along smoothly and timely. Thank you and welcome aboard!

5339 - Barracuda Test Example - Mozilla Firefox
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sioux falls SEARCH 72° eBay My World - letha214 http://myworld.ebay.com/letha214

5339 – Barracuda Test Example

Started 2/23/2012 at 12:34 PM by Christy Blankenship.

This is a test, this is only a training test

Contract Terms Requested	3 year	Excluded Carriers	None specified
Include Equipment	Yes		

Sites and requirements

[Download](#)

Headquarters 123 Main Street Sunnyva, CA 94107 (408) 555-1212 NPA-NXX: 408-555	2X T1's for CudaTel 470b
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Documents

[Upload a document](#)

No associated documents.

Quote requests

No quote requests exist for this opportunity.

Quotes

[New quote](#)

- [Edit this opportunity](#)
- [Mark this opportunity won](#)
- [Mark this opportunity lost](#)
- [Archive this opportunity](#)
- [Jump to comments](#)

Barracuda Networks

123 Main Street
Sunnyva, CA 94107
(408) 555-1212 voice
(408) 555-1234 fax

Tasks

[Add task](#)

No associated tasks.

Participants

Primary Partner	
Christy Blankenship	100 %
Favnet	
cblankenship@barracuda.com	
Last logged in 26 minutes ago	

Splitting Partner

None assigned



5339 - Barracuda Test Example - Mozilla Firefox
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Start Stumbling...
Y! sioux falls SEARCH [Printer] [Email] [72°] [Facebook] [Google] [eBay] [Shopping]

Quote requests

No quote requests exist for this opportunity.

Quotes

[New quote](#)

No quotes have been created yet.

Service orders

No service orders have been created yet.

Comments

B I [Globe] [Quote] [Image] [List] [List] [List] [List] [Undo] [Redo] ?

[Text area for comments]

Visible only to internal people

Create Note

Primary Partner

[Christy Blankenship](#) 100 %
[Favnet](#)
cblankenship@barracuda.com
Last logged in 26 minutes ago

Splitting Partner

None assigned

Partner Manager

Rina Doering
Telephony Partners
rdoering@tplc.com
Last logged in on 2/20/2012 at 2:04 PM

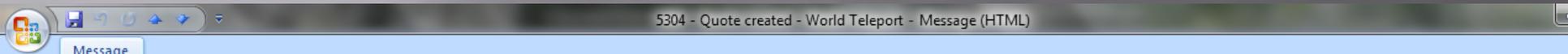
Project Manager

Leticia Lawson
Telephony Partners
lawson@tplc.com
Last logged in on 2/21/2012 at 9:38 AM

Your on you way

- ▣ You are on your way to delivering a competitive series of quotes to your customer.
- ▣ You will receive email notices (next slide) of quotes, changes and updates on all your opportunities.
- ▣ FAVNET will assist you in closing your opportunity.
- ▣ Complex requirements may involve getting a CSE on a conference call to support your customer.
- ▣ We are here for you, because we're "Always On".

Email Notifications



Click here to download pictures. To help protect your privacy, Outlook prevented automatic download of some pictures in this message.

From: support@telephonypartners.com
To: Michael Creamer
Cc:
Subject: 5304 - Quote created - World Teleport

Sent: Tue 2



Notification

5304 — World Teleport

A Level3 quote has been created for this opportunity.

MRC: \$3,433.86 Install: \$0.00

[View opportunity](#) | [View quote](#)



A Typical Order



5228 - Note created - Poparella's Gourmet Popcorn - POTS/Broadband - Message (HTML)

Message



[Click here to download pictures.](#) To help protect your privacy, Outlook prevented automatic download of some pictures in this message.

From: support@telephonypartners.com
To: Michael Creamer
Cc:
Subject: 5228 - Note created - Poparella's Gourmet Popcorn - POTS/Broadband

Sent: Tue

Notification

5228 — Poparella's Gourmet Popcorn - POTS/Broadband

A new note was left on this service order by Janise Sizemore.

Confirmation of Services Ordered.
Order Number: N953696
Phone Number 2144944651
Description of Service Install two new lines 214 494-4651 and 4652 with AFL BLC A on BTN and BLC B on WTN uverse 12meg BAN
116919701 24 months
Term Length 12 Month
Order Address 8873 Coleman Blvd
Number of Lines 2
Waived Non-recurring Charge Yes
Customer Access Contact Lisa Paparella
Due Date Thursday, February 23, 2012
Order Number: 116919701
Phone Number
Description of Service Install two new lines 214 494-4651 and 4652 with AFL BLC A on BTN and BLC B on WTN uverse 12meg BAN
116919701 24 months
Term Length 24 Month
Order Address 8873 Coleman Blvd
Number of Lines 1
Waived Non-recurring Charge Yes
Customer Access Contact Lisa Paparella
Due Date Thursday, February 23, 2012

[View opportunity](#) | [View service order](#)





Thank You!

▣ FAVNET Provisioning at 1-(214) 717-5494

e-mail support@favnet.net